

Nearshore SaaS Application Maintenance



Agility in On-Demand Product Development

The Need

In tough times, smart decisions and swift action are required to stay ahead of the game. As a Software-as-a-Service (SaaS) company you require a development team that can manage faster innovation and release cycles, while maintaining top quality and tight Web deployment processes.

Yet, internally you may not have enough resources to effectively take on new product development while also addressing your existing product backlogs and regular maintenance. Perhaps you outsource to Asia or India but you are disappointed with the productivity of your offshore team and the difficulties of collaborating with a team in an opposite time zone. You have learned that real-time collaboration, extensive web operations knowledge, and tight integration with your team is a must.

The Solution

Scio Consulting (San Jose, CA), a leader in the field of SaaS application design and development, provides **Nearshore SaaS Application Maintenance Services** to North American software companies from our Agile delivery center in **Morelia, Mexico**. These services allow SaaS companies to augment their development capabilities at a lower cost, with greater productivity and less risk than traditional offshoring.

Our teams are experienced in a variety of technologies, verticals, and applications, and the sole focus of our company is SaaS application design, development, and maintenance. Services include:

- » Application enhancements
- » Technical help desk support
- » Fault analysis
- » Design updates
- » Upgrades and patches
- » Code review
- » QA & Testing
- » Infrastructure Management

By leveraging Agile practices and our geographic proximity, Scio Consulting provides high visibility, tight team integration, low management overhead, and a flexible, adaptable development process that is well suited to the fast and dynamic pace of SaaS.

Benefits of Nearshore SaaS Application Maintenance

- » **SaaS expertise**
- » **Agile practices**
- » **Same time zone, real-time collaboration**
- » **Short response times**
- » **High cultural affinity**
- » **Cost savings**
- » **Increased productivity**

“Scio helped us transition from Eastern Europe to Mexico where we have achieved 30% productivity improvements from working in real-time”

EMAIL MARKETING COMPANY

“After working in several projects with several vendors in India that involved three grueling trips to Bangalore, and experiencing too many late nights and project delays, we specifically looked for a Nearshore partner. After evaluating several providers in Mexico, we selected Scio Consulting because they “get it””

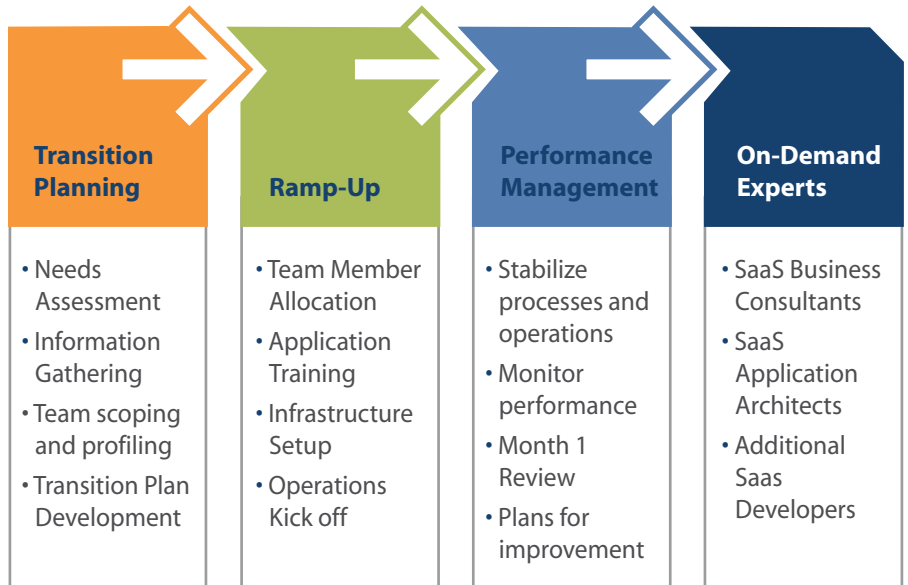
WORK OPTIONS GROUP

Key Benefits of Working With Mexico

- » Highly qualified technical resources
- » Low geopolitical risk
- » A solid legal framework for intellectual property protection
- » Lower labor rates of IT professionals, which typically allow for cost-savings of 30-50%
- » Lower travel and communication costs than those required to work with vendors in more distant locations
- » A high degree of cultural compatibility
- » Faster, smoother interaction and coordination that result in increased productivity

Our Approach

Our process for integrating the nearshore team into your operations is based in a structured, incremental approach focused on achieving a smooth and efficient transition that will allow your team to hit the ground running.



It typically takes 2-4 weeks to get a team in place and start operating with your nearshore resources. Our customers typically see cost saving in the range 30 to 50% compared to utilizing US-based resources. Also, in order to simplify your budgeting process, our pricing model is based on a fixed flat fee per month for your nearshore team.

ClusterTIM Technology Park
in Morelia, Mexico



Scio Consulting International, LLC
6580 Via del Oro
San Jose, CA 95119
www.sciodev.com

Value Received

Our laser focus on SaaS, Agile processes, and real-time collaboration capabilities help our clients to:

- » Increase application development productivity
- » Reduce application development and maintenance costs
- » Achieve faster release cycles
- » Free up valuable IT staff

Our clients acknowledge that these advantages result in increased profit margins and competitiveness, better customer response capabilities, and the ability to reallocate valuable internal resources away from basic maintenance and support to strategic, core initiatives.

Getting Started

To learn how Scio Consulting can save you time and money with your application development and maintenance, contact us now.

Toll Free: 1 800 642 6134

Email: info@sciodev.com