



IT Services for the On-Demand World

On-Demand Expertise

When purchasing software, companies large and small are making the shift from traditional or perpetual licensing models to the on-demand, SaaS, Software as a Service model due to its many advantages. Primary among them are the elimination of traditional software licensing fees and the need for additional IT personnel and infrastructure to support and deploy applications across many user systems. Because of this, hundreds of software vendors have already moved to the SaaS model, with many more to come.

Scio provides software development and consulting services to software vendors with existing SaaS applications and to traditional software vendors and start-ups with a strategic initiative to move to the on-demand business model. We understand the technology infrastructure issues, the business model, and the obstacles SaaS vendors face supporting and growing their customer base. **Scio** offers deep expertise, valuable insight and a successful track record of building new SaaS applications and migrating existing ones to the on-demand model.

User Interface (UI): Key to the Success of SaaS Applications

On the Web, competitors are just one click away. If the UI of a software application is not clear and easy to use, impatient users will not give it the benefit of the doubt. Today, many existing "on-demand" applications are still using the early web model, forcing users to click through multiple pages to accomplish their objectives. Upgrading the UI is one of the elements that contributes to the success of SaaS applications. With the right skills, these applications can be turned into cutting edge, highly-usable SaaS applications by upgrading the UI. **Scio** has deep expertise in rich UI technologies such as AJAX, Flash and Flex, which combined with our broad experience in UI design and usability, gives us an edge in updating early web applications, converting them to fully interactive, on-demand SaaS applications that users love.

Targeted Solutions

SaaS start-up companies

Scio starts with your vision, product idea or existing software and effectively transforms it into a SaaS application. We focus on the areas that deliver greatest value to you and your customers, guided by market requirements, key success factors and latest technologies.

Scio employs a proven set of practices in our **Idea Lab** to help a wide range of clients, from start-ups to Fortune 500 companies, refine and thoroughly plan their products, thereby helping mitigate risk.

Our team will enhance and refine your vision to fit the SaaS model and produce business and technical development plans. Then we flawlessly develop, test and launch your innovative, on-demand software application - all while offering the cost advantages that only an experienced SaaS provider can deliver.

ISVs moving to SaaS

Scio begins with your existing software and competently converts it into an on-demand application. We focus on the key issues of the business model, usability and technology that will be essential for the success of your new SaaS application.

We will enhance your existing application to fit the SaaS model and produce business and technical development plans. Then we flawlessly develop, test and launch your innovative, on-demand software application - all while offering the cost advantages that only an experienced SaaS provider can deliver.

We will then bring our intimate knowledge of your product to the ongoing support and maintenance process to ensure smooth and cost-effective operations, as well as improved user satisfaction.

Established SaaS vendors

Scio can help increase the usage of your application while reducing overhead and IT infrastructure costs. We understand the core business issues you face and can integrate quickly and seamlessly with your team and operations.

We have a firm grasp on delivering the value of your services in an easy-to-use and attractive User Interface (UI). We have deep expertise with front-end technologies (AJAX, Flash, etc.) as well as in usability and UI design.

A scalable and secure backend is equally important to the success of SaaS applications. We work with your development team to design and implement a scalable and robust backend that easily adapts to your growing user base, is tolerant of operating problems and delivers high performance that ensures user satisfaction and a positive customer experience.

Full Application Lifecycle Management



Idea Lab

Consulting services for new software product design

- Product visioning process
- Research and user profiling
- Product design and planning
- Business planning



Development Services

Dependable, innovative software development

- Detailed design
- Development
- Testing
- Deployment



Maintenance & Support Services

Reliable systems maintenance and user support

- Training and documentation
- Application maintenance
- Infrastructure management
- User support



Dedicated Teams

Technical resources fully committed to your projects

- Team built to client specifications
- Increased code and design continuity
- Comprehensive Transition Planning and Implementation

Delivering Real Business Value

Scio delivers significant cost savings in every project. Our experience developing on-demand SaaS applications allows us to avoid the type of mistakes often made by legacy developers. And the nearshore location of our development center in Mexico provides attractive cost efficiencies, makes it easy to collaborate with you and your team in the US and allows us to deliver our services for 20% less than for similar work performed in Asia. Scio's proximity, track record and cultural affinity ensure we deliver world-class results, highly attuned to your needs, with real-time collaboration.

We consistently save our clients time and money. For example, First American Field Services decreased its work order turnaround time, a key profitability metric, by 25%. In the words of Kim Minton, Operations Manager at First American, "The implementation of the new web tool, Property and Casualty Tracking System (PACTS), designed by the Scio team, truly revolutionized the field service property and casualty business."

Testimonials

"A complete asset to any IT project. Their skills are valuable to all phases of any project, from requirements gathering and documentation, all the way through development and implementation."

Larry Langston, First American Real Estate Information Services

"They took the time to examine the project in its entirety with focus on my goals and needed performance. These actions made me feel confidence in their concern for providing a superior product."

David Pappas, Heart's Homebrew

"Definitely in the top of the list of resources I will use for future projects."

Esteban Azagra, Red Oak Consulting

Our Clients and Projects

The **Scio** customer list includes multi-national corporations from a broad range of industries, from construction to medical education, including The First American Corporation, Cornerstone Appraisal Services, RedActive and The American Institute of Steel Construction to mention only a few. We are committed to getting it right the first time and adding tremendous business value in the concept and execution phases of the project. Our California office ensures you maintain immediate and easy access to our team while our nearshore facilities ensure cost savings, data privacy and IP protection.

We have delivered flawless projects for our clients time and again. RedActive, a leader in the medical education industry, needed to meet a very tight deadline. The **Scio Idea Lab** processes and prototyping were used to quickly bring together a set of product and technical requirements. From that point, following our Development Center planning, development and testing processes, we delivered on time to meet RedActive's schedule. In the words of our customer, "Scio never exceeded deadline dates."

Scio's Technical Tool Kit

- Rich Internet Applications, Web 2.0
- VB.NET, C#, Java, Visual Basic, COM, DCOM, J2EE
- ASP.NET, ASP, PHP, JSP, Coldfusion, XML, SOAP
- Oracle, SQL Server, MySQL
- HTML, DHTML, Javascript, Flash, AJAX, Flex

About Scio

Scio was founded with the vision of helping individuals and organizations realize their ideas as applications and products. To achieve this, our company adopted the approach of 'know first, then build.' Every project is guided first by understanding our client's core vision and needs. Then we use our specialized expertise to recommend the best and most appropriate technical solutions.

We think you'll find working with us refreshing. Yes, we're devoted to technology and what it can accomplish. But we know technology is just part of the bigger picture. We're passionate about entrepreneurial ideas. We're emphatic about pursuing only what is good for business. And we love making you a success!

We're diverse too. Our current staff's roots are as far flung as France, Peru, Mexico, Russia, New Zealand and the United States. We have extensive experience in business consulting, engineering and graphic design as well as software development. This diversity results in unique and fresh view points that are encouraged in our company's collaborative environment.

We're also a tight-knit team that keeps abreast of what's going on with clients at every project stage – not because we have to, but because our team is comprised of individuals who take their work personally. Your success is our success.

*Multiple locations
make it easy to collaborate
with the Scio team.*

Contact Us

Contact us with your idea and project requirements and we will respond with insight and thought-provoking comments that can enhance your company's profitability. Call us today at 1-800-642-6134! We look forward to sharing ideas.

Head Office

6580 Via del Oro
San Jose, CA 95119-1201

Tel: 1-800-642-6134
Fax: 1-831-309-5803
info@sciodev.com

Nearshore Development Center

Las Cañadas int. 230
Tres Marias
58200 Morelia, Michoacan
Mexico

Tel: +52 (443) 324-6176
Fax: +52 (443) 333-3465

